

Largest Family-Owned Companies in the Bay Area

(Ranked by 2011 revenue)

Rank	Prior	Company Address Phone website	2011 companywide revenue	Family name/ Founder	Generation	Year established/ Headquarters	Employees: Bay Area/ Firmwide	Business description	Top Bay Area executive
1	2	Levi Strauss & Co. 1155 Battery St., San Francisco 94111 415-501-6000 www.levistrauss.com	\$4,761,566,000	Haas Levi Strauss	Fourth to sixth	1853 San Francisco	1,900 17,000	Apparel maker and retailer	Chip Bergh President and CEO
2	NL	Wilbur-Ellis Co. 345 California St., 27th Floor, San Francisco 94104 415-772-4000 www.wilburellis.com	\$2,812,045,000	Wilbur Brayton Wilbur Sr.	Third	1921 San Francisco	65 3,500	Agricultural products distributor	John Thacher CEO
3	NL	ASI Corp. 48289 Fremont Blvd., Fremont 94538 510-226-8000 www.asipartner.com	\$1,200,000,000	Liang Christine Liang	First	1987 Fremont	150 500	Computer software and hardware distributor	Marcel Liang CEO
4	4	Putnam Dealer Group Three California Drive, Burlingame 94010 650-347-4800 www.putnamauto.com	\$260,043,234	Putnam Joseph Putnam	First and second	1965 Burlingame	398 398	Automobile sales and service	Joseph Putnam CEO
5	5	OSISOFT LLC 777 Davis St., San Leandro 94577 510-297-5800 www.osisoft.com	\$212,338,000	Kennedy J. Patrick Kennedy	First	1980 San Leandro	300 900	Performance management software	J. Patrick Kennedy CEO
6	6	Telecare Corp. 1080 Marina Village Pkwy., Ste. 100, Alameda 94501 510-337-7950 www.telecarecorp.com	\$186,333,516	Bakar Morton Bakar	Second	1965 Alameda	836 2,517	Mental health services	Anne Bakar President and CEO
7	13	Nibbi Brothers General Contractors 180 Hubbell St., San Francisco 94107 415-863-1820 www.nibbi.com	\$184,796,377	Nibbi Marino Nibbi	Third	1950 San Francisco	168 168	Commercial general contractor	Robert Nibbi President bobn@nibbi.com
8	9	Hornblower Cruises & Events Pier 3, Hornblower Landing, San Francisco 94111 415-788-7020 www.hornblower.com	\$111,000,000	MacRae Terry MacRae	First	1980 San Francisco	300 1,000	Charter yachts, dining cruises and hospitality	Terry MacRae President and CEO tmacrae@hornblower.com
9	7	Cahill Contractors Inc. 425 California St., San Francisco 94104 415-986-0600 www.cahill-sf.com	\$109,019,419	Cahill John Cahill	Third	1911 San Francisco	274 274	General building contractor	John Cahill Jr. CEO jcahill@cahill-sf.com
10	12	Bay Cities Paving & Grading Inc. 5029 Forni Drive, Concord 94520 925-687-6666 no website	\$100,821,104	Rodriguez Paul Szopieray	Second	1964 Concord	125 150	General engineering, heavy construction	Ben Rodriguez Jr. President
11	10	Ghilotti Bros. Inc. 525 Jacoby St., San Rafael 94901 415-454-7011 www.ghilottibros.com	\$90,033,656	Ghilotti James Ghilotti	Third	1914 San Rafael	250 250	General engineering construction	Michael Ghilotti President mikeg@ghilottibros.com
12	14	TriNet Communications Inc. 6567 Brisa St., Livermore 94550 925-294-1720 www.trinetcommunications.com	\$87,221,610	Fernandez Jon Fernandez	First	1990 Livermore	20 35	Telecommunications equipment distributor	Jon Fernandez President and CEO
13	16	Hartmann Studios Inc. 70 W. Ohio Ave., Ste. H, Richmond 94804 510-232-5030 www.hartmannstudios.com	\$84,000,000	Guelfi Mark Guelfi	First	1982 Richmond	300 400	Event design, rentals and production	Mark Guelfi CEO
14	15	S&S Supplies and Solutions 501 Shell Ave., Martinez 94553 925-313-0360 www.suppliesandsolutions.com	\$80,730,279	Tomkovicz Steve Tomkovicz	First	1983 Martinez	107 112	Industrial distribution and technical services	Tracy Tomkovicz CEO
15	18	Lloyd A. Wise Co. 10550 International Blvd., Oakland 94603 510-638-4800 www.lloydawiseinc.com	\$69,678,731	Batarse Lloyd Wise	First	1914 Oakland	84 84	Automotive sales and service	Anthony Batarse Jr. President, aabatarse@ lloydawiseinc.com
16	19	James E. Roberts - Obayashi Corp. 20 Oak Court, Danville 94526 925-820-0600 www.jerocorp.com	\$67,244,186	Smith James E. Roberts	First	1932 Danville	75 75	Commercial general contractor	Scott Smith President
17	NL	Oakland Packaging & Supply Inc. 3200 Regatta Blvd., Unit F, Richmond 94804 510-307-4242 www.oakpackaging.com	\$55,660,783	Ferris Phil Ferris	First	1988 Richmond	114 114	Packaging materials and supplies distributor	Philip Ferris President and CEO pferris@oakpackaging.com
18	21	W. Bradley Electric Inc. 115 Sansome St., Ste. 1002, San Francisco 94945 415-898-1400 www.wbeinc.com	\$55,000,000	Bradley William Bradley Sr.	Second	1977 Novato	215 215	Electrical contractor	Leslie Murphy CEO
19	22	Essai Inc. 48580 Kato Road, Fremont 94538 510-580-1700 www.essai.com	\$54,000,000	Barabi Nasser Barabi	First	2003 Fremont	150 180	Design and manufacture of test tooling	Nasser Barabi President
20	NL	Shames Construction Co. Ltd. 5826 Brisa St., Livermore 94550 925-606-3000 www.shames.com	\$47,853,372	Shames Barry Shames	First	1987 Livermore	40 40	Commercial general contractor	Carolyn Shames President and CEO cshames@shames.com
21	20	Entisys Solutions Inc. 1855 Gateway Blvd., Ste. 730, Concord 94520 925-688-8989 www.entisys.com	\$39,269,014	Strohl Michael Strohl	First and second	24 Concord	60 95	Virtualization technologies consulting	Michael Strohl President and CEO mikes@entisys.com
22	NL	Bayside Interiors Inc. 3220 Darby Common, Fremont 94539 510-438-9171 www.baysideinteriors.com	\$39,200,000	Nicholson/ Rivera/Hogan Burke Nicholson	Second	1984 Fremont	180 220	Specialty commercial subcontractor	Steven Rivera CEO, steven@ baysideinteriors.com
23	NL	DCL Corp. 48641 Milmont Drive, Fremont 94538 510-651-5100 www.dclcorp.com	\$36,600,000	Tu Norman Tu	First	1982 Fremont	80 108	Supply chain services	Norman Tu CEO
24	24	Re/Max Accord 313 Sycamore Valley Road West, Danville 94526 925-838-4100 www.remaxaccord.com	\$33,458,630	Stadtler/John and Stephanie Stadtler	First	1987 Danville	350 350	Real estate brokerage	John Stadtler President
25	NL	Broadway Mechanical-Contractors Inc. 873 First Ave., Oakland 94621 510-746-4000 www.broadwaymechanical.com	\$32,557,257	Nurisso Charles Nurisso	Fourth	1949 Oakland	292 292	Mechanical contractor	Fred Nurisso CEO, fnurisso@ broadwaymechanical.com

This List includes family-owned businesses headquartered in Alameda, Contra Costa, Marin, San Francisco and San Mateo counties, and the city of Palo Alto.

NL = Not listed. To qualify as family-owned, the family must own 50% or more of the company's equity and have more than one family member working in the business. Bechtel Corp.

(#1 on last year's list) is no longer a family-owned business. Clif Bar & Co. (#3 on last year's list), W. L. Butler Construction Inc. (#8 on last year's list) and Guittard Chocolate Co. (#11 on last year's list) declined to participate in this year's list.

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Ranking based on fiscal year 2011 companywide revenue.

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