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EAST BAY FASTEST-GROWING PRIVATE COMPANIES (26-50)

RANKED BY PERCENT GROWTH IN NET REVENUE FISCAL YEARS 2011-2013

Company/Prior rank Website	Address Phone	Percent growth	2011 revenue	2012 revenue	2013 revenue	2011 staff	2012 staff	2013 staff	Year founded	Business description	Top Bay Area executive
26 YapStone [Ⓢ] www.yapstone.com	2033 N. Main St. Ste. 510 Walnut Creek 94596 866-289-5977	72.5%	\$51,207,341	\$68,092,996	\$88,356,000	87	126	171	1999	Electronic payments platform	Kelly Kay, President and COO
27 Dynamic Office & Accounting Solutions [Ⓢ] www.go2dynamic.com	390 Diablo Road Ste. 220 Danville 94526 925-855-3600	72.3%	\$6,403,418	\$5,051,985	\$11,035,908	14	13	12	1997	Staffing and recruiting	Tiffany Stuart, President
28 Sundia [Ⓢ] www.sundiafruit.com	3 Altarinda Road Ste. 308 Orinda 94563 415-762-0600	67.9%	\$23,317,372	\$30,823,784	\$39,140,430	8	8	8	2004	Manufactures fruit cups	Dan Hoskins, CEO
29 Lowney Architecture [Ⓢ] www.lowneyarch.com	360 17th St. Ste. 100 Oakland 94612 510-836-5400	62.2%	\$1,335,729	\$1,438,990	\$2,166,767	12	11	10	2003	Architectural firm	Ken Lowney, CEO
30 Bridgelux [Ⓢ] www.bridgelux.com	101 Portola Ave. 3rd Floor Livermore 94551 925-583-8400	56.1%	\$60,239,000	\$6,837,930	\$94,021,000	223	225	138	2002	Lighting technologies developer	Bradley Bullington, CEO
31 Blaisdell's Business Products [Ⓢ] www.blaisdells.com	474 Roland Way Oakland 94621 510-483-3600	55.1%	\$5,763,277	\$6,837,930	\$8,938,176	10	11	16	1950	B2B office products company	Margee Witt, CEO
32 Streamlinevents [Ⓢ] www.streamlinevents.com	1290 59th St. Emeryville 94608 510-463-6000	52.9%	\$11,374,361	\$9,124,205	\$17,392,359	21	21	32	2002	Event planning and management	Annette Chinn, President
33 Arborwell Professional Tree Management [Ⓢ] www.arborwell.com	2337 American Ave. Hayward 94545 888-969-8733	52.3%	\$14,014,437	\$17,830,123	\$21,343,465	137	143	170	2001	Professional tree management	Peter Sortwell, CEO
34 Broadway Mechanical-Contractors [Ⓢ] www.broadwaymechanical.com	873 81st Ave. Oakland 94621 510-746-4000	50.8%	\$32,557,489	\$68,985,763	\$49,105,748	148	261	181	1989	Mechanical contractor	Fred Nurisso, CEO
35 DeYoe Wealth Management [Ⓢ] www.deyoewealthmanagement.com	1400 Shattuck Ave. Ste. 1 Berkeley 94709 510-848-0012	50.8%	\$561,299	\$635,787	\$846,435	4	4	4	2002	Financial planning services	Jonathan DeYoe, President
36 ASI Corp. [Ⓢ] www.asipartner.com	48289 Fremont Blvd. Fremont 94538 510-226-8000	45.6%	\$1,199,772,000	\$1,464,156,000	\$1,746,894,000	498	503	530	1987	Distributor of IT hardware and software products	Christine Liang, President
37 Commercial Casework [Ⓢ] www.commercialcasework.com	41780 Christy St. Fremont 94538 510-657-7933	42.8%	\$10,433,752	\$16,739,641	\$14,894,694	75	80	83	1976	Commercial architectural millwork and cabinetry	William Palmer, President and CEO
38 InVision Communications [Ⓢ] www.iv.com	1280 Civic Drive Ste. 200 Walnut Creek 94596 925-944-1211	41.8%	\$34,204,583	\$40,889,267	\$48,501,653	85	87	97	1991	Communications agency	Rod Mickels, CEO
39 Naia [Ⓢ] gelaferianala.com	736 Alfred Nobel Drive Hercules 94547 510-724-2479	33.3%	\$1,446,380	\$1,797,157	\$1,928,000	34	38	34	2002	Manufacturer and distributor of gelato	Trevor Morris, Director of operations Chris Tan, President
40 SomaTone Interactive [Ⓢ] www.somatone.com	1323 61st St. Emeryville 94608 510-420-0190	32.4%	\$1,376,331	\$1,346,365	\$1,822,440	12	15	17	2003	Audio services for the video games industry	Nick Thomas, Co-founder/owner, board chairman
41 Future State² [Ⓢ] www.futurestate.com	3100 Oak Road Ste. 205 Walnut Creek 94597 877-614-0222	32.4%	\$16,405,827	\$16,565,679	\$21,717,617	63	67	87	1982	Business change management professional services	Steven Laine, President and CEO
42 Kinetic Search [Ⓢ] www.kineticsearch.com	1847 Berkeley Way Berkeley 94703 510-649-2000	28.9%	\$4,946,511	\$6,246,280	\$6,375,823	NR	NR	NR	1997	Staffing and recruiting marketing talent	Pei Evans, Managing director
43 Lead5 Media [Ⓢ] www.lead5media.com	7979 Gateway Blvd. Ste. 110 Newark 94560 415-738-2400	25.3%	\$26,718,279	\$35,770,803	\$33,484,495	27	33	33	2009	Performance marketing	Brian Horn, COO
44 Dowd and Guild [Ⓢ] www.dowdandguild.com	14 Crow Canyon Court Ste. 200 San Ramon 94583 925-820-7222	23.3%	\$41,513,663	\$45,018,673	\$51,193,321	40	37	40	1986	Chemical distributor to the paint, building products industries	Tom Dowd, CEO
45 Xantrion [Ⓢ] www.xantrion.com	651 20th St. Oakland 94612 510-272-4701	22.2%	\$7,902,007	\$8,853,874	\$9,652,642	38	44	47	2000	IT services including server hosting, security audits	Anne Bisagno, President
46 Location Labs³ [Ⓢ] www.locationlabs.com	5980 Horton St. Ste. 675 Emeryville 94608 contact@locationlabs.com ⁴	22%	\$22,300,000	\$25,800,000	\$27,200,000	149	168	204	2002	Mobile security	Tasso Roumeliotis, CEO
47 Insight Resource Group [Ⓢ] www.insightresourcegroup.com	3 Altarinda Road Ste. 301 Orinda 94563 925-254-4114	21.6%	\$10,570,859	\$11,146,305	\$12,849,015	23	24	21	2007	Point of sale management for the alcohol/beverage industry	Scott Mollahan, CEO
48 ALPI [Ⓢ] www.alpi.net	1685 34th St. Oakland 94608 510-655-6456	20.3%	\$4,880,636	\$5,673,046	\$5,869,000	28	31	36	1983	Promotional product supplier	Francesco Indrio, CEO
49 Intelliswift [Ⓢ] www.intelliswift.com	2201 Walnut Ave. Ste. 180 Fremont 94538 510-490-9240	15.8%	\$35,639,682	\$38,612,132	\$41,251,252	232	390	574	2001	Software solutions and services	Pat Patel, CEO
50 Holistic Veterinary Care [Ⓢ] holisticvetcare.com	4382 Piedmont Ave. Oakland 94611 510-339-2600	11.1%	\$540,641	\$545,166	\$600,569	NR	NR	NR	2009	Holistic veterinary services	Lee Richter, CEO

¹ Percent growth of 50.79 just below that of Broadway Mechanical-Contractors, which had growth of 50.83 percent.

² Percent growth of 32.38 just below that of SomaTone Interactive, which had growth of 32.41 percent.

³ AVG Technologies announced in September that it would acquire Location Labs in a deal expected to close in the fourth quarter of 2014.

⁴ No general office phone number.

NOTES: * - Did not rank. NR - Not reported.

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